

Summary

Klaus Stahlmann, CEO | February 12, 2015



SULZER

Summary Financial Guidance¹⁾

	Order Intake	Sales	Operational EBITA
2015	Slight decrease	Flat	Flat
from 2017	No top-line guidance provided (Uncertain impact of oil price volatility limits top-line visibility over the mid-term)		Improve Sulzer profit margins by 4–6 percentage points (assuming no significant top-line erosion)

Sulzer is an attractive and sustainable investment opportunity



Strong fundamentals

- #1 or #2 positions in long-term attractive markets
- Equipment and services for performance critical applications
- Global footprint with a strong presence in emerging markets
- Diversified business portfolio with high service share
- Strong balance sheet and capital discipline

Attractive prospects

- 4 6 percentage points profitability improvement from 2017 onwards
- Substantial growth potential in fundamentally attractive markets
- Committed and dedicated management team prepared to deliver

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